

Salesperson Sells 78 Cars in 78 Days Using IntellaCar

Caleb was usually 2nd or 3rd in sales, yet has now zoomed to the top, being **Salesman of the Month 4 months in a row!**

How did he do it? **An IntellaCar trainer challenged him:** *"If you sell 12 cars a month you are really only selling half a car a day. Since you work a whole day, shouldn't you sell a whole car a day?"* remembers Caleb. It motivated him to step up his game.

IntellaCar taught their sales team special techniques to increase their prospects list, appointment show rates, close rates, referrals from social media and more.

"It has enabled me to get more referrals, make the process more fluid and be more transparent" says Caleb. "Now every day I work, I sell a car."

FANTASTIC RESULTS! Caleb is on track to hit his goal of becoming Salesman of the Year, not only for his dealership, but also for their whole complex of 6 stores. Way to go, Caleb!

"I attribute it to IntellaCar."

Click below to see how he did it:



Schedule a Demo Today!

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